

PROJECT MANAGER ACADEMY

An internal training program for the ironworking industry.

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"The tools learned are not only a benefit to myself, but to others around me. My peers and family will benefit from the lessons learned by FMI PMA."

"This program is a learning experience that can benefit the full spectrum of project managers. This program is NOT a seminar. You will leave with tools and insight to improve your abilities."

"You think you are coming to learn the tools of PM's in construction. You leave a better leader with an action plan to significantly improve yourself."

"Great class for new PM's or those interested in PM work. Should be required training at all construction companies regardless of experience."

"Eye opening!"

"PMA is a great opportunity to develop personal PM skills and raise the conduct of the industry as a whole."

"This is the best program I have ever attended. It will be highly recommended to all employees and managers I know. Great job FMI!"

WE BUILD *Project Leaders*

The techniques of managing projects are well-known. Training in scheduling, budgeting and cost tracking is available from many sources. But to graduate to the next level, to join the ranks of "best-in-class," your project staff must learn to think and act like business owners. When projects break down, they have to feel like they are bleeding their own money. When customers are dissatisfied, your managers and staff must take it personally. When jobs are running smoothly, they must remain vigilant.

Project Manager Academy *is built around four core themes:*

1. Profitable customer relationship development
2. Powerful, integrated project teams
3. Financial control of projects
4. Planning projects for profits and customer satisfaction

During this high-level, immersion experience, project delivery professionals examine themselves, their organizations and their processes. Transforming from talented professionals into true ironworking industry entrepreneurs.

Benefits *of attending*

This high-level, immersion experience is built around four core themes, which are developed through intense, experience-based exercises, coaching from FMI's industry experts and interactive guest lectures:

- Profitable customer relationship development
- Powerful, integrated project teams
- Financial control of your projects
- Planning projects for profits and customer satisfaction

The goal of this program is fundamental behavioral change. Stop your PMs from seeing his or herself as just another employee or a witness to project outcomes. Turn them into virtual owners who have a personal stake in project outcomes and the tools necessary to succeed.



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COURSE OUTLINE



"I now understand how I can take an active role in our company's future."

"If you are not moving forward, you are moving back. This PMA propels you in the forward direction."

"I have always had the ability to manage people. Now I believe that I will become an effective leader to clients and peers."

"PMA is an experience you can't mentally prepare for. It's a career and life changing experience no matter what your objectives are coming in."

"Working with a team and applying the course content has shown me how to apply what I've learned to my job."

"A great way to learn how to lead rather than just successfully manage."

"Coming to FMI will allow you to better see how small changes can make big impacts."

Project Manager Academy *Agenda*

Day 1

8:00 a.m. – 6:00 p.m.

Day 2 & 3

8:00 a.m. – 7:30 p.m.

Day 4

8:00 a.m. – 3:00 p.m.

TOPICS

- Management and Leadership
- Project Planning
- Project Start-Up
- Personal Feedback
- Customer-Focused Construction
- Time Management
- Billings, Cash Flow and Closeout
- Project Productivity and Financial Management
- Change-Order Management
- Standards and Best Practices in Project Management
- Ethics and Integrity in Project Management
- Develop Your Personal Action Plan
- Be A Project Leader, Not a Project Witness