



Ironworker Management Progressive Action Cooperative Trust

IMPACT Testimonials

Project Tracking Systems

“Supported by an industry fund, the effort (IMPACT) is paying dividends- unlike so many "recovery" programs that produce more talk than action... The job tracking systems combined with the group's aggressive marketing have opened many doors closed to ironworkers for years.”

Cockshaw's Construction Labor News & Opinion 8/06

“I know of projects before anyone else, giving me prep time, that without IMPACT Direct, I would not have had. I couldn't envision not having it. It has become part of the blood that keeps us thriving and that's putting it lightly.”

Howard Buskirk- Organizer Ironworkers Local #787, Parkersburg, WV

“The data bases of information are a center piece in the efforts of Local #848 to regain market share and membership in the Carolinas. Where we use to see only one union bidder on a project, we now see as many as five....A few years ago, everyone thought the Carolinas were lost. With the assistance of the IMPACT Programs we are expanding by signing new contractors and taking in new members.”

David Gornewicz- General Organizer, Charleston SC

“Keep in mind that while the developers and engineers are planning, we too must be working on the same project. Through research tools provided by IMPACT and political action at the local level, the membership gained man hours in the field. IMPACT provides research tools for our Local Unions and signatory contractors in order to prepare for development and assist developers who will utilize our members and contractors.”

Dan Aussem- Business Agent Local #444, Joliet, IL

“The work was awarded to Ironworkers, first because I found out about it through the online service we have thanks to IMPACT.....The on-line tracking services are the best tool available to Ironworkers in a long time!”

Ira Crofford- Business Manager Local #482, Austin, TX



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Davis Rebar continues to get great leads at the right phase of numerous industrial projects through Industrial Info (IMPACT Direct) are invaluable and countless. The other leads that come through the owners and contractors that we work with and the relationships that are built through their initial contact made possible by IMPACT Direct are invaluable and countless.”

Roger Struble- Vice President Davis Rebar, Omaha, NE

Regional Advisory Boards

“I want to thank you and all the IMPACT staff for your diligence and hard work. We know it is a difficult task to convert decades of complacency and old ways to new more productive methods and outcomes. Wewould like to thank youto help us attempt new ways of making the steel erection business a safer and more profitable business.”

Dennis Hellenberg- President Tri-States IW Employers Assoc., Mt. Vernon, IN

“I am always a little cautious about how effective it will be to give up an entire day to attend a Regional Board meeting. But you guys surprised me last year with a good meeting and surpassed my expectations this year. The information on pensions, drug testing, insurance and workers comp, and the owners roundtable were all informative and give me a mental boost that our efforts are worthwhile- we can make the mission of IMPACT a reality. Thanks for all your work to improve our unions and contractors.”

Pat McLaughlin- cHc Fabricating Corporation, Columbus, Ohio

Marketing

“Local #848 has been required to increase staff, office and training capacity due to an increase in the demand for skilled ironworkers. This can only be attributed to the successful marketing to signatory contractors through IMPACT’s PRIME Program.”

David Gornewicz- General Organizer, Charleston, SC

Training

“The foreman training course was excellent. It is good to see payback to the local from the contributions we are making to IMPACT. “

Doug Campbell- Superintendent Central Steel, Snohomish, WA

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“The new welding training materials produced by the National Fund and IMPACT are state-of-the-art and with workbooks and CD-ROMs greatly enhance the instructor’s ability to teach welding.”

Dennis Klingman- Manager of Technical Training Lincoln Electric, Cleveland, OH

Membership Growth & Organizing

“If the General Officers and the General Executive Board have the courage to implement change for the good of our International with programs like IMPACT, then it’s our responsibility as Officers and Members to support them.”

Michael McDonald- Business Manager Local #27, Salt Lake City, UT

“The English/Spanish Construction Glossary has not only improved my ability to communicate with my apprentices, but foremen on the job sites have found this also very useful.”

Tom Graff- Apprenticeship Coordinator Ironworkers Local #601

Performance, quality and safety led to the signing of the agreement between DeJean and the ironworkers. “We are very pleased with the performance of the ironworkers. The ironworkers are the only union craft we employ, everybody else is open shop.”

Greg Harrison- Superintendent DeJean Companies, Houston, TX

“IMPACT Trac however, radically upgrades our access to the information we need to build our share of the market and sustain our trained workforce.....For the first time as an Organizer, I can rely on information regarding states, bidding and contacts. The highly accurate data allows for scheduling of job visits over wide geographical areas and eliminates wasted effort. I am particularly impressed by the accuracy of the contact information, which in most cases gives you the project manager you need to speak to on the first try.”

Daniel Prince- Organizer Local #377, San Francisco, CA



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Safety- Insurance Programs

“Bosworth Steel Erectors believes their enrollment in the IMPACT Drug Testing and insurance program has enhance our long term relationship with (insurance carrier). This is paramount in controlling compensation costs.....”

John Bosworth- President Bosworth Steel Erectors, Dallas, TX

“I would like to express my thanks to IMPACT for helping Cole Steel to resolve an insurance issue regarding classification codes that will result in substantial savings to our company. Insurance costs are a major concern of a steel erection contractor, and I am glad that IMPACT has established a relationship with the insurance industry to help contractors deal with such matters.”

Charles F. Cole- President Cole Steel Inc., Pocatello, ID

“I would like to express my sincere thanks to IMPACT for their assistance in expediting the amendment of the California 1710 Structural Steel Erection Standard to reflect new technologies and procedures.....”

Robert J. Simmons- Chief Technical Officer, Conxtech, Hayward, CA

IMPACT Substance Abuse Program

“When Region VI began participation in the IMPACT Substance Abuse Program, we felt that having the expertise and assistance of a first rate Employee Assistance Program as part of the process was important to the success of the program and to the Ironworkers that may need some help. Workers Assistance Program is the firm we chose to provide these services, and IMPACT awarded Region VI a grant to pay their fees. This grant has funded a vital link to the Substance Abuse Program. Thanks IMPACT! “

Marvin Ragsdale- President State of Texas District Council, Georgetown, TX

Davis Bacon

“The laptop that I received from IMPACT is very useful, especially because I can take it home. I do a lot of work after hours and have added the Davis Bacon files, so I can update that information whenever I have time.”

Donald Denese- Business Manager Local #58, New Orleans, LA

